

**VDO**

bp



# CO-OPERATION AGREEMENT

Q3 2023

## SUMMARY

- VDO, a leading provider of innovative mobility solutions, and bp, a leading energy company, are proud to announce the signing of a co-operation agreement.
- Together they will offer VDO customers access to bp fleet products and services. The aim of the agreement is to offer a reduction in fuel and mobility operating costs by utilising services offered by VDO and bp Fleet Solutions.
- Under the agreement, VDO UK customers will have access to bp fuel payment solutions that will provide them access bp's UK & Europe network of refuelling stations at a commercial rate via the BP Plus Bunker card. VDO UK has agreed for its customers an initial discounted entry fuel rate to help reduce the cost of VDO Fleet Tachograph Analysis, which will help them to comply with regulatory requirements and improve their fleet management operations.

## HEAR FROM THE COMPANIES

- "We are delighted to partner with BP UK to offer our customers access to a range of high-quality services that will help them to operate their fleets more efficiently," said Ben Klarich, Head of New Business, VDO UK. "By combining our expertise, we can deliver a seamless and comprehensive solution that meets the needs of our customers."
- Adrian Brabazon, UK fleet sales manager, said: "We're thrilled to be working with VDO to support their customer base. We hope that our fleet solutions will help these businesses reduce costs and accelerate their journey towards low carbon fuels."

## CONCLUSION

- The VDO UK and bp Fleet Solutions co-operation agreement is the part of a broader effort to support the needs of fleet operators in the UK. The two companies will work closely to ensure that their services are aligned with the needs of the VDO UK customers and provide great value.
- For more information about the agreement and the companies' services, please visit

[https://www.bp.com/en\\_gb/united-kingdom/home/products-and-services/bp-fleet/sme-fleets/VDO.html](https://www.bp.com/en_gb/united-kingdom/home/products-and-services/bp-fleet/sme-fleets/VDO.html)